



## Trend Micro Announces Revision of Forecasts of Consolidated Financial Results for the First Quarter of Fiscal Year Ending December 31, 2013

Tokyo, Japan – April 30, 2013 - Trend Micro (TSE: 4704), the global leader in cloud security and virtualization, today announced that the forecast of financial results for the first quarter of fiscal year ending December 31, 2013, which were announced on February 14, 2013, has been revised as set forth below:

Revision of forecast of financial results for the first quarter of FY2013  
(January 1, 2013 to March 31, 2013)

	Net Sales	Operating Income	Ordinary Income	Net Income	Net income per share
Forecast previously publish (A)	24,700	5,600	5,900	3,400	25.84
Revision made (B)	25,700	7,200	7,500	4,700	35.72
Difference (B-A)	1,000	1,600	1,600	1,300	-
Ratio of increase or decrease	4.0%	28.6%	27.1%	38.2%	-
(Note) the first quarter of FY2012	22,630	5,568	5,804	3,283	24.96

### Reason for Revision

The rebate (a deduction item from net sales) for consumer business in Japan and US is now forecasted to be much lower than we expected, and also weaker Yen exchange rate than expected is likely to contribute somewhat to net sales. The net impact is likely to increase the net sales forecast by 1,000 million yen.

At the same time, although we expect that the costs will increase somewhat compared with our original forecasts due to Yen weakness than expected, mainly marketing cost is forecasted to spend much lower than our expectations – The total costs in the quarter are thus likely to decrease the original forecast by 600 million yen. Also in terms of income taxes, the tax rate expected to be lower than assumed.

As a result of this revision, compared to the first quarter forecast previously published, Net Sales, Operating income, Ordinary income and Net income are expected to increase by 4.0%, 28.6%, 27.1% and 38.2% respectively.

### About Trend Micro:

Trend Micro Incorporated (TYO: 4704;TSE: 4704), the global cloud security leader, creates a world safe for exchanging digital information with its Internet content security and threat management solutions for businesses and consumers. A pioneer in server security with over 20 years' experience, we deliver top-ranked client, server and cloud-based security that fits our customers' and partners' needs, stops new threats faster, and protects data in physical, virtualized and cloud environments. Powered by the industry-leading Trend Micro Smart Protection Network cloud computing security infrastructure, our products and services stop threats where they emerge – from the Internet. They are supported by 1,000+ threat intelligence experts around the globe.

Additional information about Trend Micro Incorporated and the products and services are available at Trend Micro.com. This Trend Micro news release and other announcements are available at <http://newsroom.trendmicro.com/>. Or follow our news on Twitter at @TrendMicro.