



## **Trend Micro Announces Revision of Forecasts of Consolidated Financial Results for the Second Quarter of Fiscal Year Ending December 31, 2010**

**TOKYO, Japan, August 4, 2010** -- Trend Micro (TSE: 4704; the "Company"), a leader in network antivirus and Internet content security software and services, today announced that the forecast of financial results for the second quarter of fiscal year ending December 31, 2010, which were announced on May 11, 2010, has been revised as set forth below:

### **1. Revision of forecast of financial results for the second quarter of FY2010**

(April 1, 2010 to June 30, 2010)

	Net Sales	Operating Income	Ordinary Income	Net Income
Forecast previously publish (A)	24,000	6,300	6,500	3,900
Revision made (B)	23,400	5,500	5,700	3,200
Difference (B-A)	-600	-800	-800	-700
Ratio of increase or decrease	-2.5%	-12.7%	-12.3%	-17.9%

### **2. Reason for Revision**

The rebate (a deduction item from sales) for consumer business in Japan is now forecasted to be much higher than we expected, and also net sales in other foreign regions are expected to be slightly lower. The net impact is likely to reduce the net sales forecast by 600 million yen.

At the same time, we expect that the costs will be in line with our original forecasts, and software depreciation is expected to be slightly higher than our expectations - The total costs in the quarter are thus likely to exceed the original projection by 200 Mn Yen.

In summary, as a result of this revision, compared to the first quarter forecast previously published, Net Sales, Operating income, Ordinary income and Net income are expected to decrease by 2.5%, 12.7%, 12.3% and 17.9% respectively.

### **Notice Regarding Forward-looking Statements**

Certain statements that we make in this release are forward-looking statements. These forward-looking statements are based upon management's current assumptions and beliefs in light of the information currently

available to it, but involve known and unknown risks and uncertainties. Many important factors could cause our actual results to differ materially from those expressed in our forward-looking statements. These factors include:

- Difficulties in addressing new virus and other computer security problems
- Timing of new product introductions and lack of market acceptance for our new products
- The level of continuing demand for, and timing of sales of, our existing products
- Rapid technological change within the antivirus software industry
- Changes in customer needs for antivirus software
- Existing products and new product introductions by our competitors and the pricing of those products
- Declining prices for products and services
- The effect of future acquisitions on our financial condition and results of operations
- The effect of adverse economic trends on our principal markets
- The effect of foreign exchange fluctuations on our results of operations
- An increase in the incidence of product returns
- The potential lack of attractive investment targets and
- Difficulties in successfully executing our investment strategy

### **About Trend Micro**

Trend Micro Incorporated (TSE: 4704), a global cloud security leader, creates a world safe for exchanging digital information with its Internet content security and threat management solutions for businesses and consumers. A pioneer in server security with over 20 years' experience, we deliver top-ranked client, server and cloud-based security that fits our customers' and partners' needs, stops new threats faster, and protects data in physical, virtualized and cloud environments. Powered by the [Trend Micro™ Smart Protection Network™](#) cloud security infrastructure, our industry-leading cloud-computing security technology, products and services stop threats where they emerge, on the Internet, and are supported by 1,000+ threat intelligence experts around the globe.

Additional information about Trend Micro Incorporated and the products and services are available at [Trend Micro.com](#) This Trend Micro news release and other announcements are available at <http://trendmicro.mediaroom.com/> and as part of an RSS feed at [www.trendmicro.com/rss](http://www.trendmicro.com/rss) Or follow our news on Twitter at [@TrendMicro](#).

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