



## **Trend Micro Revises Earning Projections for the Fiscal Year Ending December 31, 2001**

**TOKYO, Japan, January 25, 2002** -- Trend Micro, Inc. (TSE: 4704; Nasdaq: TMIC), a worldwide leader in antivirus and Internet security solutions, today revised its earning projections for the fiscal year ending December 31, 2001, which were announced on August 3, 2001.

### **Revised Consolidated Earnings Projections for FY2001**

(Jan 1, 2001 - Dec 31, 2001)

(in million yen)

<b>Net Sales</b>	<b>Ordinary Income</b>	<b>Net Income</b>	
Before Revision (A) (Announced on Aug 3, 2001)	29,000	8,200	1,800
After Revision (B)	31,320	9,680	2,510
Increase (B-A)	2,320	1,480	710
Percentage Change (%)	8%	18%	39%
(Ref.) FY2000 Results	21,834	7,322	4,722

### **Revised Non-Consolidated Earnings Projections for FY2001**

(Jan 1, 2001 - Dec 31, 2001)

(in million yen)

<b>Net Sales</b>	<b>Ordinary Income</b>	<b>Net Income</b>	
Before Revision (A) (Announced on Aug 3, 2001)	14,000	3,000	-2,000
After Revision (B)	18,450	7,720	520
Increase (B-A)	4,450	4,720	2,520
Percentage Change (%)	32%	157%	-
(Ref.) FY2000 Results	9,426	2,533	2,038

## **Reasons for the Above Revisions**

Trend Micro amended its earnings projections due to an unexpected increase in demand for antivirus products in Japan and Europe. In Japan revenue growth from desktop products was stronger than expected, and outside Japan the weak yen improved revenue. Non-consolidated net sales were higher than expected because the royalty rates charged to subsidiaries, which we had anticipated decreasing, remained constant. The company will announce financial results for the fiscal year 2001 on February 7, 2002.

## **Notice Regarding Forward Looking Statements**

These forward-looking statements include statements regarding our expectations about our earnings for the fiscal year ending December 31, 2001. Many important factors could cause our actual results to differ materially from those expressed in our forward-looking statements. These factors include:

- Customer acceptance of our new products and services
- The impact of competing products and services
- Difficulties in adapting our products and services to the Internet
- Difficulties in addressing new virus and other computer security problems
- The potential lack of attractive investment targets and difficulties unsuccessfully executing our investment strategy
- Declining prices for our products and services
- We assume no obligation to update any forward-looking statements. For more details regarding risk factors relating to our future performance, please refer to our filings with the SEC including our annual report on Form 20-F that was filed on June 29, 2001.

## **About Trend Micro**

Trend Micro Incorporated (TSE: 4704), a global cloud security leader, creates a world safe for exchanging digital information with its Internet content security and threat management solutions for businesses and consumers. A pioneer in server security with over 20 years' experience, we deliver top-ranked client, server and cloud-based security that fits our customers' and partners' needs, stops new threats faster, and protects data

in physical, virtualized and cloud environments. Powered by the [Trend Micro™ Smart Protection Network™](#) cloud security infrastructure, our industry-leading cloud-computing security technology, products and services stop threats where they emerge, on the Internet, and are supported by 1,000+ threat intelligence experts around the globe.

Additional information about Trend Micro Incorporated and the products and services are available at [Trend Micro.com](#) This Trend Micro news release and other announcements are available at <http://trendmicro.mediaroom.com/> and as part of an RSS feed at [www.trendmicro.com/rss](http://www.trendmicro.com/rss) Or follow our news on Twitter at [@TrendMicro](#).

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