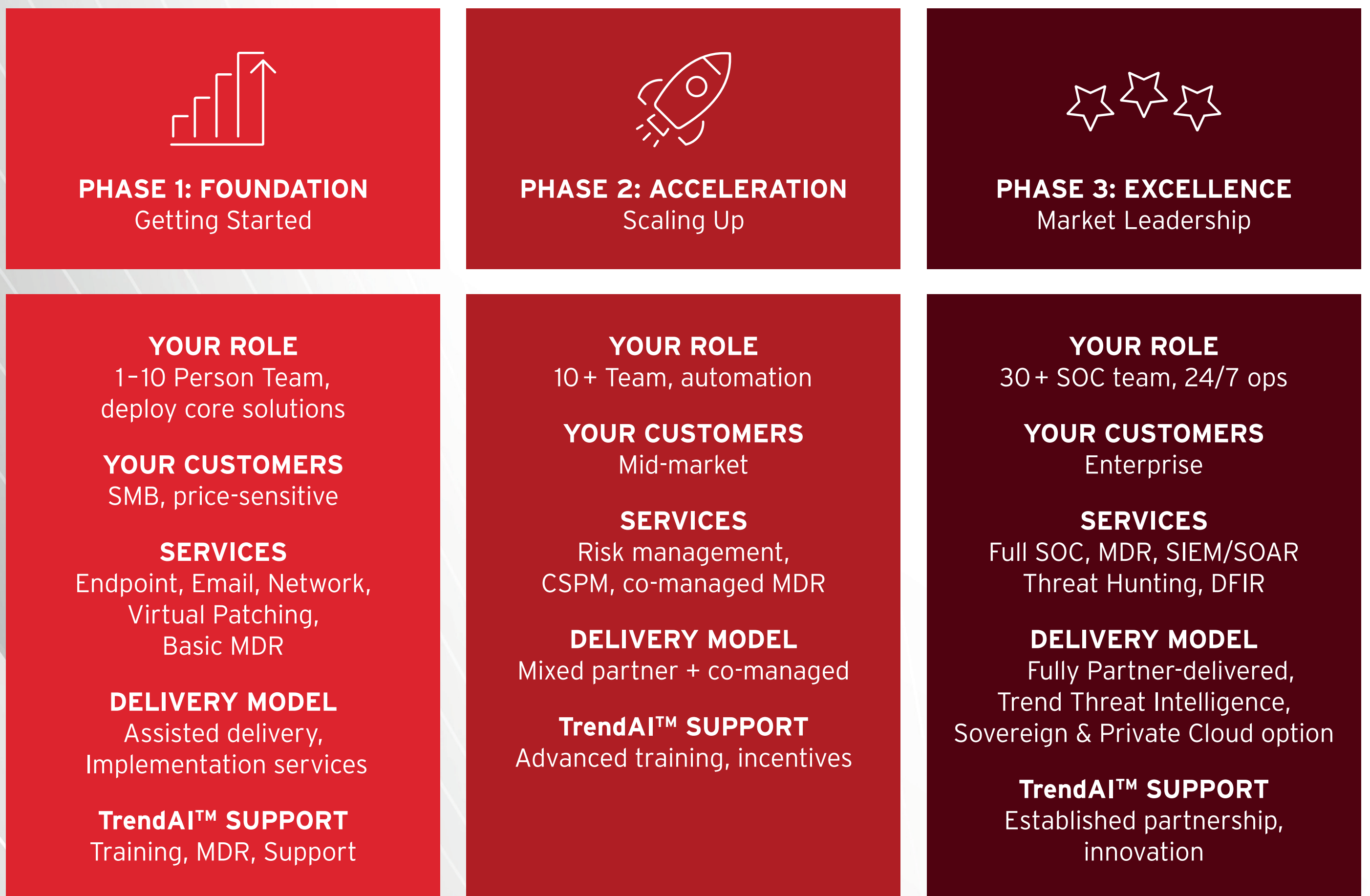
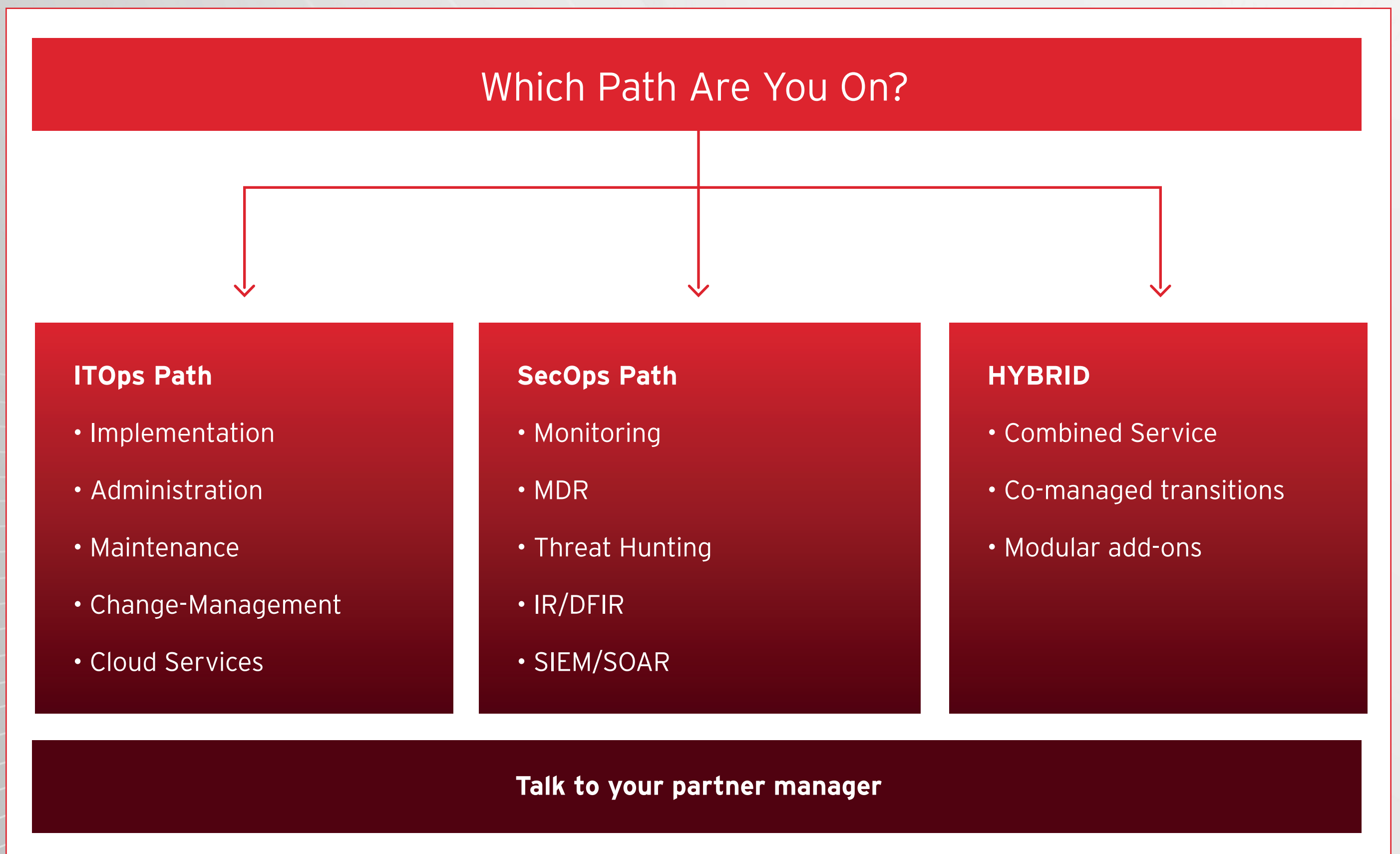


The Service Provider Journey: Your Growth Path from Foundation to Excellence



Your path expands

Focus	Team Size	Customer Base	Revenue Driver	Advancement Timing	Key Success Metric
Foundation	1-10	SMB	Service setup	0-12 months	Training completion
Acceleration	10+	Mid-market	Automation	12-24 months	Alert reduction
Excellence	30+	Enterprise	Premium services	24+ months	Retention & growth



Ready to Grow? Here's What to Do Next

- 1 Assess your current phase
- 2 Identify growth opportunities
- 3 Engage with TrendAI™ Service Provider team
- 4 Execute your growth plan