Trend Micro Investor Relations Fact Sheet

COMPANY & STOCKHOLDER INFORMATION
(as of December 31, 2019)

COMPANY INFORMATION

Head Office
Shinjuku MYNDS Tower, 2-1-1, Yoyogi, Shibuya-ku, Tokyo 151-0053 Japan
Incorporated
October 24, 1989
Scope of Business
Research & Development, Manufacturing, Sales and Marketing, and Import/Export of Computer and Internet Security Products and Services, etc.

Number of Employees
747 (parent) / 6,854 (consolidated)

Directors and Corporate Auditors
6 Directors including 2 Outside Directors
All four Corporate Auditors are Outside Auditors including a certified public accountant and an attorney

Leadership (as of April 1, 2020)
Chang Ming-Jang (Steve Chan)
Chairman and Representative Director
Eva Chen
President and Representative Director / CEO of Trend Micro Group
Mahendra Negi
Executive Vice President and Representative Director / CFO of Trend Micro Group
Akihiko Omikawa
Executive Vice President and Director / General Manager Japan, Global Consumer Business / General Manager, IoT Business Promotion

Subsidiaries and Major Business Operations*
United States, Netherland, Ireland, Canada, United Kingdom, Germany, France, Italy, Switzerland, Russia, Australia, Taiwan, UAE (Dubai), India, Singapore, Malaysia, Thailand, Egypt, Korea, China, Hong Kong, Mexico, Brazil, Colombia, Panama, New Zealand

R&D
Japan, North America, Ireland, Australia, Canada, Taiwan, China

STOCKHOLDER INFORMATION

Stock listing / Code, Ticker
Tokyo Stock Exchange 1st section / 4704
IPO
Shares began trading on Japan's over-the-counter market on August 18, 1998
Index
TOPIX, Nikkei Stock Average (Nikkei 225), JPX-Nikkei Index 400, Nikkei Stock Index 300, and others.
Trading Unit
100-share
Average Volume
710,000/day (Jan. to Dec. 2019 at TSE)
Annual Range of Closing Price
High: 6,420JPY / Low: 4,505JPY (Jan. to Dec. 2019 at TSE)
Fiscal year end date
31-Dec
Share Outstanding
140,513,004, including 1,365,655 treasury shares as of December 31, 2019
Dilutive Shares
2,257,300
Dividend Policy
Year-end dividends at a target consolidated payout ratio of 70% based on the amount of the accounting net income attributable to owners of parent

DISTRIBUTION STATUS BY OWNERS
(as of December 31, 2019)

Treasury Stock 0.97%
Financial institution 41.80%
Foreign Corporation 43.15%
Other Domestic Corporation 0.25%
Financial Instruments / Business Operators 6.75%

TOP 10 SHAREHOLDERS
(as of December 31, 2019)

Name of Shareholders
Number of Shares
Shareholding Ratio/%

<table>
<thead>
<tr>
<th>Name of Shareholders</th>
<th>Number of Shares</th>
<th>Shareholding Ratio/%</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Master Trust Bank of Japan, Ltd. (Trust Account)</td>
<td>25,606,500</td>
<td>18.40</td>
</tr>
<tr>
<td>Japan Trustee Services Bank, Ltd. (Trust Account)</td>
<td>12,969,700</td>
<td>9.32</td>
</tr>
<tr>
<td>Chang, Ming-Jang</td>
<td>5,367,000</td>
<td>3.85</td>
</tr>
<tr>
<td>Trueway Company Limited</td>
<td>4,464,700</td>
<td>3.26</td>
</tr>
<tr>
<td>Credit Suisse AG</td>
<td>3,964,700</td>
<td>2.85</td>
</tr>
<tr>
<td>Trust &amp; Custody Services Bank, Ltd. (Securities Investment Trust Account)</td>
<td>3,415,900</td>
<td>2.45</td>
</tr>
<tr>
<td>GIC PRIVATE LIMITED-C</td>
<td>3,369,300</td>
<td>2.42</td>
</tr>
<tr>
<td>SMBC Nikko Securities Inc.</td>
<td>3,100,000</td>
<td>2.22</td>
</tr>
<tr>
<td>Japan Trustee Services Bank, Ltd. (Trust Account)</td>
<td>2,413,500</td>
<td>1.73</td>
</tr>
<tr>
<td>The Bank of New York Mellon (International) Limited</td>
<td>2,118,200</td>
<td>1.52</td>
</tr>
</tbody>
</table>

(Top 10 Shareholders as of December 31, 2019)

Notes:
1. Trueway Company Limited, which listed in the Top 10 Shareholders, does not hold any of the Company’s shares in the shareholder registry. The above number of shares held is the number of shares held under the name NOMURA SINGAPORE LIMITED CUSTOMER SEGREGATED A/C FJ-1309.
2. The Shareholding Ratio is calculated excluding Treasury stock (1,365,655 shares).

2020

Contact Investor Relations
Shinjuku MYNDS Tower 2-1-1 Yoyogi, Shibuya-ku, Tokyo 151-0053 Japan
Phone: 03-5334-4899 FAX: 03-5334-4874
E-Mail: ir@trendmicro.co.jp

www.trendmicro.com
**CONSOLIDATED FINANCIAL HIGHLIGHTS**

(in million of yen and thousands of dollars except per share data, EPS-basic, Year-End Dividends, and ROE)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Sales</strong></td>
<td>96,392</td>
<td>93,839</td>
<td>108,314</td>
<td>115,205</td>
<td>124,317</td>
<td>131,936</td>
<td>148,811</td>
<td>160,410</td>
<td>165,195</td>
<td>1,515,845</td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td>26,364</td>
<td>22,407</td>
<td>29,450</td>
<td>33,652</td>
<td>34,360</td>
<td>34,071</td>
<td>35,138</td>
<td>37,035</td>
<td>39,139</td>
<td>359,142</td>
</tr>
<tr>
<td><strong>Ordinary Income</strong></td>
<td>28,690</td>
<td>22,661</td>
<td>32,456</td>
<td>35,992</td>
<td>34,071</td>
<td>35,138</td>
<td>37,035</td>
<td>39,139</td>
<td>39,139</td>
<td>359,142</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>17,341</td>
<td>13,447</td>
<td>22,303</td>
<td>21,435</td>
<td>25,691</td>
<td>17,963</td>
<td>17,971</td>
<td>204.38</td>
<td>27,946</td>
<td>256,440</td>
</tr>
<tr>
<td><strong>EPS-basic</strong></td>
<td>131.23</td>
<td>102.21</td>
<td>147.53</td>
<td>157.71</td>
<td>179.63</td>
<td>187.01</td>
<td>204.38</td>
<td>200.94</td>
<td>256,440</td>
<td>1,840,000</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>201,765</td>
<td>219,007</td>
<td>279,938</td>
<td>308,837</td>
<td>331,157</td>
<td>346,243</td>
<td>359,710</td>
<td>330,733</td>
<td>3,300,733</td>
<td>3,300,733</td>
</tr>
<tr>
<td><strong>Shareholders’ Equity</strong></td>
<td>107,362</td>
<td>113,492</td>
<td>142,539</td>
<td>153,094</td>
<td>159,693</td>
<td>167,077</td>
<td>177,083</td>
<td>187,425</td>
<td>1,719,828</td>
<td>1,719,828</td>
</tr>
<tr>
<td><strong>Year-End Dividends</strong></td>
<td>86</td>
<td>40</td>
<td>125</td>
<td>116</td>
<td>110</td>
<td>141</td>
<td>163</td>
<td>149</td>
<td>149</td>
<td>149</td>
</tr>
<tr>
<td><strong>ROE</strong></td>
<td>17.5%</td>
<td>12.8%</td>
<td>17.7%</td>
<td>15.3%</td>
<td>13.9%</td>
<td>15.3%</td>
<td>15.7%</td>
<td>15.7%</td>
<td>15.0%</td>
<td>15.0%</td>
</tr>
</tbody>
</table>

(Notes)

All amounts have not been audited and are in accordance with Japan GAAP.

Amounts in U.S. dollars are for convenience only and exchanged at the rate of: 1US$=100yen.

---

**NET SALES (Million JPY)**

---

**NET INCOME (Million JPY)**

---

**OPERATING INCOME (Million JPY)**

---

**ANNUAL DIVIDEND PER SHARE (JPY)**

---

**ROE**

---

The information and material contained herein this factsheet are aimed to provide only a reference information for making investment decisions and is not intended to be a solicitation for investment. Content herein is based on information available at the time this factsheet was prepared and we make no representations as to the accuracy or completeness. In addition, all content herein may be amended or otherwise changed in the future without notice.

Copyright © 2020 Trend Micro and the Trend Micro t-ball logo are trademarks or registered trademarks of Trend Micro Incorporated. All other product or company names may be trademarks or registered trademarks of their respective owners.