Trend Micro Investor Relations Fact Sheet

COMPANY & STOCKHOLDER INFORMATION  
(as of December 31, 2014)

<table>
<thead>
<tr>
<th><strong>Number of Employees</strong></th>
<th>5,258</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Average of Trading Volume</strong></td>
<td>788,585 shares per day (TSE: January-December 2014)</td>
</tr>
<tr>
<td><strong>Share Price Low/High (closing rate on TSE)</strong></td>
<td>3,035 yen / 3,750 yen (TSE: January-December 2014)</td>
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<tr>
<td><strong>Number of Shares Issued</strong></td>
<td>140,293,004 shares (including 5,557,124 treasury shares)</td>
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<td><strong>Number of Shares Fully Diluted</strong></td>
<td>6,497,400 shares</td>
</tr>
<tr>
<td><strong>Dividend Policy for FY2014</strong></td>
<td>70% of consolidated net income</td>
</tr>
</tbody>
</table>

MAJOR SHAREHOLDERS  
(as of December 31, 2014)

<table>
<thead>
<tr>
<th><strong>Number of Shares (thousands of stock)</strong></th>
<th><strong>Percentage</strong></th>
</tr>
</thead>
</table>

| **Trueway Company Limited** | 16,302 | 12.09% |
| **JP Morgan Chase Bank 380055** | 12,760 | 9.47% |
| **The Master Trust Bank of Japan, Ltd. (Trust Account)** | 12,094 | 8.97% |
| **Japan Trustee Services Bank, Ltd. (Trust Account)** | 8,131 | 6.03% |
| **Chang, Ming-Jang** | 5,367 | 3.98% |
| **Bank Julius Baer & Co. Ltd., Singapore Clients** | 4,310 | 3.19% |
| **BNP Paribas Securities (Japan) Limited** | 3,845 | 2.85% |
| **Trust & Custody Services Bank, Ltd. (Investment Trust Acceptance Security Account)** | 3,426 | 2.54% |
| **Nomura Singapore Limited Customer Segregated A/C FU-1309** | 2,897 | 2.15% |
| **Trust & Custody Services Bank, Ltd. (Securities Investment Trust Account)** | 2,067 | 1.53% |

(Notes) Numbers of shareholdings shown in the Business Report are stated with reference to those in the shareholder register.

SHARE OWNERSHIP BY GROUP  
(as of December 31, 2014)

- **Japanese Individuals, Others**: 3.68%
- **Treasury Stock**: 3.96%
- **Japanese Financial Institutions**: 26.83%
- **Japanese Securities Companies**: 7.58%
- **Other Japanese Companies and Corporations**: 0.17%
- **Companies and Corporations (Other than Japan)**: 53.95%
- **Individuals (Other than Japan)**: 3.83%

(Notes) The Shareholding Ratio is calculated excluding treasury stock (5,557,124 shares).

NET SALES BY REGION  
(as of December 31, 2014)

- **Japan**: 44%
- **North America**: 22%
- **Europe**: 20%
- **Asia Pacific**: 12%
- **Latin America**: 3%

NET SALES BY SEGMENT  
(as of December 31, 2014)

- **Enterprise**: 65%
- **Consumer**: 35%
## HEAD OFFICE BOARD MEMBERS (as of March 26, 2015)

Steve Chang  
Representative Director, Chairman

Eva Chen  
Representative Director, Chief Executive Officer

Mahendra Negi  
Representative Director, Executive Vice President,  
Chief Financial Officer

Wael Mohamed  
Director, Executive Vice President,  
Chief Operating Officer

Akihiko Omikawa  
Director, Executive Vice President

## COMPANY IDEOLOGY

**Vision**  
A world safe for exchanging digital information

**Mission**  
Defend against threats that would impact user’s digital life or IT infrastructure

## CONSOLIDATED FINANCIAL HIGHLIGHTS  
(in million of yen and thousands of dollars except per share data, EPS-basic, Year-End Dividends, and ROE)

### Japan GAAP

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</thead>
<tbody>
<tr>
<td><strong>Net Sales</strong></td>
<td>96,346</td>
<td>95,391</td>
<td>96,392</td>
<td>93,839</td>
<td>108,314</td>
<td>115,205</td>
<td>1,086,538</td>
</tr>
<tr>
<td><strong>Operating Income</strong></td>
<td>30,137</td>
<td>23,752</td>
<td>26,364</td>
<td>22,407</td>
<td>29,450</td>
<td>33,652</td>
<td>317,383</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>17,638</td>
<td>12,720</td>
<td>17,341</td>
<td>13,447</td>
<td>19,595</td>
<td>22,303</td>
<td>210,349</td>
</tr>
<tr>
<td><strong>EPS-basic</strong></td>
<td>132.16</td>
<td>95.27</td>
<td>131.23</td>
<td>102.21</td>
<td>147.53</td>
<td>165.68</td>
<td>1.56</td>
</tr>
<tr>
<td><strong>Year-End Dividends</strong></td>
<td>91</td>
<td>70</td>
<td>86</td>
<td>67</td>
<td>125</td>
<td>279,938</td>
<td>2,640,184</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>203,887</td>
<td>206,099</td>
<td>201,765</td>
<td>219,007</td>
<td>261,493</td>
<td>153,094</td>
<td>1,443,879</td>
</tr>
<tr>
<td><strong>Shareholders’ Equity</strong></td>
<td>108,643</td>
<td>106,569</td>
<td>107,362</td>
<td>113,492</td>
<td>142,539</td>
<td>116</td>
<td>1.09</td>
</tr>
<tr>
<td><strong>ROE</strong></td>
<td>17.9%</td>
<td>12.7%</td>
<td>17.5%</td>
<td>12.8%</td>
<td>15.7%</td>
<td>15.3%</td>
<td>15.3%</td>
</tr>
</tbody>
</table>

All figures are in accordance with Japan GAAP  
The amounts shown in U.S. dollars are for convenience only, exchanged at the rate of : 1US$=106.03JPY.

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### A Transnational Company

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