



Innovative Cloud Service Provider Selects Trend Micro Security

Pacific Controls chooses best-in-class solution for cloud and data center security

Overview

In 2011, Pacific Controls Systems, a global leader in ICT-enabled M2M managed services and solutions, launched Pacific Controls Cloud Services (PCCS), a fully owned subsidiary. PCCS owns and operates the largest data center campus in the Middle East, which is also Uptime Tier III certified. Jebel Ali Data Centre (JADC), located in Dubai, United Arab Emirates, provides a state-of-the-art, secure facility for hosting mission-critical applications. JADC delivers highly available, secure, scalable, redundant, and resilient infrastructure to meet diverse customer requirements while adhering to stringent environmental standards. JADC is designed and built with a focus on reducing the cost of ownership of IT systems for its customers globally by offering a complete range of hosting services, including co-location, dedicated hosting, managed services, and hot-seat solutions for business continuity. In July 2013, PCCS expanded its offerings at JADC by launching carrier-grade Infrastructure-as-a-Service (IaaS) solutions, and soon will also be offering Software-as-a-Service (SaaS) solutions. The cloud infrastructure offers multi-layered security and data privacy for the company's expanding list of clients.

Challenges

As an innovative cloud service provider offering secure IaaS solutions, PCCS required a dynamic, easy-to-deploy security solution that could address varying customer needs without compromising on performance. With a customer base ranging from 10-person companies to large conglomerates and government organizations, PCCS had customers with diverse IT infrastructure and security requirements—including industry compliance standards. Multi-layered IT security and data privacy were primary concerns for customers and prospects considering PCCS for their IaaS solution requirements.

Solutions

PCCS chose the Trend Micro Cloud and Data Center Security solution to protect its data systems with multi-layered security. The Trend Micro solution integrates seamlessly with the PCCS infrastructure, and provides a comprehensive server security platform that protects data center and cloud-based workloads from data breaches and business disruptions. Tightly integrated and agentless security modules enable server, application, and data security across physical, virtual, and cloud environments.

Results

Installing The Trend Micro Cloud and Data Center Security solution made a significant contribution to the launch of PCCS's IaaS cloud services. It enables PCCS to address a major customer concern with regard to security and data privacy, which is also an important factor in the acquisition of new IaaS customers. The solution helps to ensure compliance with industry regulations, prevents data loss and business disruptions, and offers PCCS and their small business, enterprise, and government customers a secure, cost-effective platform for their cloud service. With a security solution in place, PCCS plans to expand service offerings to the Middle East and Africa.

Trend Micro Cloud and Data Center Security Solution Benefits

- Centrally managed platform simplifies security operations
- Agentless anti-malware protection minimizes performance impacts
- Web protection blocks access to malicious URLs
- Automated file inspection detects and reports unexpected changes
- Virtual patching shields known vulnerabilities from exploits
- Tightly integrated security controls scale with IaaS platform

>> Pacific Controls Cloud Services

Region

EMEA (Dubai)

Sector

Information Technology

Trend Micro™ Cloud and Data Center Security Solution

“The versatility and ease of deployment of Trend Micro's Cloud and Data Center Security solution have made a substantial contribution in launching our cloud-based IaaS solutions.”

Mr. Dilip Rahulan,
Executive Chairman
at Pacific Controls Systems

“As business grows, PCCS plans to extend its partnership with Trend Micro on a variety of other solutions offered on the cloud.”

Mr. Dilip Rahulan,
Executive Chairman
at Pacific Controls Systems